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*invites you to....*

***Accountability as Author  
vs. Weather Reporter***

Thursday,  
February 17, 2011

11:30am-12:00pm  
Registration

12:00-12:30pm  
Lunch

12:30pm-1:30pm  
Program

**Giovanni's II**

*2748 Post Road, Darien*

***Sponsored by***

***United Services  
of America***

**Shir Nir**  
*The Handel Group*

Mr. Nir is a Partner/President in the Handel Group, an Executive Coaching company. He has more than 17 years of experience working with executives, teams and organizations on increasing overall productivity while focusing on personal dynamics and organizational streamlining. Through his dedication, he earned a reputation as a major contributor to his companies' successes. Mr. Nir understands what it takes to increase performance against all odds and guides his clients in doing so for themselves.

Throughout his career, he has designed and created innovative solutions and approaches that combine a business focus with personal development, leadership creativity and interpersonal relationships. His work includes designing and leading programs (which include both seminar and one-on-one coaching) that inform and inspire people in order to lead them to produce unimaginable results in their careers.

Before joining The Handel Group, Mr. Nir was a Managing Partner in a management-consulting firm that specialized in designing and implementing knowledge-sharing and knowledge-transfer solutions. He has consulted for companies such as IBM, JP Morgan Chase, Pfizer, Goldman Sachs, PSE&G, Con Edison, The US Federal Government and Morgan Stanley in their knowledge-transfer commitments. He has also worked with the United Nations to transform one of its agencies into a knowledge-centric organization.

Mr. Nir's past experience as an Israeli Army Special Forces Paratrooper and growing up on a kibbutz in Israel were key influences in his life. He also enjoys scuba diving and coaching other athletes and is on the leadership team of a triathlon club in Juno Beach, Florida. He is fluent in Hebrew and English.

*Southern CT BOMA invites you to ...*  
**Accountability as Author vs. Weather Reporter**

In this session you will learn what it takes to have control over the circumstances produce the results you want in your life.

To put it very simply, when someone is being a "weather reporter," it is as if they have no influence over the circumstances that exist, it just "is the way it is" and that it is out of their control. Being an "author" consists of looking at things as the creator and being responsible for outcomes. This is especially valuable in a group where people are counted on to produce serious results, as the conversation is about clearing away self-limiting thoughts and replacing them with positive and proactive ones.

Most people do not understand that they are the authors of their lives, meaning that each of us is writing the story of his or her life down to the judgments, opinions, feelings, and next actions. However, what many people have not yet understood is that they are also authors where their lives are *not* working. In the parts of their lives where they are not happy, they typically regard themselves as reporters of facts rather than the author. We generally relate to our lives and to our personality as to a report on the facts of how it is, rather than as to something which we created. This allows us to avoid having to take real responsibility and control of our destiny. How things are can be left up to luck and blamed away on circumstances or character flaws and they, in turn, justify why our life is and isn't working. Many times, if we understood we are the author, we would begin to design things they we want them and make sure we produce the results.

**EVENT CALENDAR**

**MARCH 17TH**

*TRADE SHOW*

*STAMFORD MARRIOTT*

**JUNE 7TH**

*GOLF OUTING*

*RACE BROOK COUNTRY CLUB*

*ORANGE, CT*

**Southern CT BOMA**  
**Registration**

**Please register by**  
**Tuesday, February 15th**  
**for the February 17th program.**

fax: **860-286-0787**

or send this registration form and check made payable to:

**Southern CT BOMA**  
**PO Box 30**  
**Bloomfield, CT 06002-0030**

Name: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

I will be bringing the following individual:

**Southern CT BOMA Member: \$45** \_\_\_\_\_

**Non Member: \$65** \_\_\_\_\_

Name: \_\_\_\_\_

Company \_\_\_\_\_

Email: \_\_\_\_\_

Pre-Payment is Required

Check enclosed-# \_\_\_\_\_

(noting program date and attendee's name)

Credit Card:

Amex # \_\_\_\_\_

MasterCard # \_\_\_\_\_

VISA # \_\_\_\_\_

Exp. Date: \_\_\_\_/\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

Any questions, please call  
Sharon or Maryann  
860-243-3977