A MESSAGE FROM THE PRESIDENT

Dear Friends,

What an honor it has been to serve for two years as the President of BOMA Southern Connecticut!

I want to thank each of you for your involvement in our association and through your involvement in BOMA for what you each contribute to this important professional network and to our industry here in Southern Connecticut. We are all able to perform our professional responsibilities more effectively because of our involvement with BOMA. This fact impels us to contribute to maintaining a strong local association.

I am grateful for the commitment and support of our officers and board of directors. I have enjoyed working with Steve Werner, Joe Delco, Jim Phillips, Jodi Gutierrez, Diane Reichert and Bill Leopold enormously. We all owe particular thanks to Tom Izzo and Bruce Moore who are rolling off the board after many years of thoughtful and consistent service. And while I’m at it – Thank you Sharon Moran! (From all of us, and me in particular.)

EMERGING PROFESSIONALS

Southern Connecticut BOMA would like to extend an invitation to all the “Emerging Professionals” in the commercial real estate industry to attend a meeting or two to get to know the members and to see the benefit of belonging to the Association. Programs for 2009 are being planned (see the Calendar of Events) and I hope all of those new to the real estate industry will join us at an upcoming meeting. The “senior” members of the Association will answer your questions, introduce you to others in the commercial real estate industry in Fairfield County, and ‘show you the ropes’. For more information on membership in the Association, contact Sharon Moran in the Executive Office at 860-243-3977.

Current members, please encourage your administrative assistants, leasing agents, tenant coordinators, and other young professionals in your office to attend some of these meetings, and sign them up for membership. They are the future of the commercial real estate industry, and I’m sure, at some point in the future, we all would like to retire. Make sure you pass along your knowledge and experience and leave your properties in good hands.

FIRST ANNUAL FISHING TOURNAMENT

On September 4th, seven boats took to the high seas for an afternoon of blue fishing. Sponsoring the boats were member companies: Albert B. Ashforth, Inc., Culbertson Company of New York, Eastern Land Management, H. B. Nitkin, Otis Elevator, SecurAmerica and Tri-State High Rise Services. With matching hats or shirts, the teams took their challenge seriously to bring in the largest fish and/or largest catch by boat. The weather was beautiful and the water was calm. The boats stayed on the water until 4pm, returning to the dock at Stamford Harbor Park with their catch. Awards presented were: the largest fish caught by Rick Andrews and the largest catch by boat was the team on the Culbertson Company of New York’s boat. Following the awards was a clambake that was attended by the fishermen and their captains and other association members. This first annual fishing tournament was such a success that the 2nd annual tournament has been put on the agenda for September 2009.
In looking back over the last couple of years there are a few things in which we can all take some pride:

- It was a board priority to grow membership. In the last two years membership is up 27%.

- We wanted to build a stronger committee infrastructure to guide our association in several strategic areas and to increase member participation. We created new committees to focus on issues involving legislative advocacy, labor relations, energy and environmental sustainability. The infrastructure is in place and these committees will be addressing a number of issues important to our members in the coming year.

- BOMA Southern Connecticut was represented by George Comfort & Sons at the international level in the 2008 TOBY Awards.

- Ours was one of the first BOMA associations in the country to recognize the value and importance of adopting BOMA’s Market Transformation Strategy and 7-Point Challenge.

- The first BOMA Southern Connecticut Fishing Tournament was a great success! The Fishing Tournament will be a new annual summer event in the years to come.

It is Steve Werner’s turn to lead BOMA now. If we all support Steve as wonderfully as you have me, he will be grateful, as I am.

Robert W. Hartt
Albert B. Ashforth, Inc.
NEW MEMBER DIRECTORY

Bernard Brown  |  Insurance Advisors, LLC  |  203-329-4490  |  info@ins-adv.com
Michael Budzinski  |  Newmark Knight Frank  |  203-859-7301  |  mbudzinski@newmarkkf.com
Bill Cannon  |  Tradition Energy  |  203205-9649  |  bcannon@traditionenergy.com
Mike Chambers  |  Antares Real Estate Service  |  203-517-1200  |  mchambers@antaresrealestate.com
Linda Elsesser  |  Bridgewater Associates  |  203-226-3030  |  linda.elsesser@bwwater.com
David Grady  |  TriState High Rise Services  |  800-659-2019  |  davegrady.tristate@verizon.net
Burton Mills  |  The Brickman Group  |  914-773-7650  |  burton.mills@brickmangroup.com
Cindy Ochankowski  |  Woods Restoration Service  |  860-385-2122  |  cindy@woodsrestoration.com
Jaime O’Leary  |  Bridgewater Associates  |  203-291-5123  |  jamie.oleary@bwwater.com
Steven Sadler  |  Pritchard Industries  |  203-624-3200  |  ssadler@pritchardindustries.com
Ellie Sgritta  |  RFR Realty  |  203-328-2601  |  esgritta@rfrrealty.com

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2009 SPONSORSHIP OPPORTUNITIES
DEADLINE TO SIGN UP IS JANUARY 26, 2009!!

Platinum Sponsor: $4,000
includes:
• Platinum Sponsorship at 2009 TOBY Gala (table of 10; full page ad in program book; signage and recognition night of Gala); company name listed on monthly meeting flyers; signage on poster with company www that will be displayed at monthly meetings; 5 'free' passes to any monthly meeting (not including golf outing or TOBY dinner); recognition in the Southern CT BOMA newsletters

Gold Sponsor: $3,000
includes:
• Gold Sponsorship at 2009 TOBY Gala (table of 10; ½ page ad in program book; signage and recognition night of Gala); company name listed on monthly meeting flyers; signage on poster with company www that will be displayed at monthly meetings; 3 'free' passes to any monthly meeting (not including golf outing or TOBY dinner); recognition in the Southern CT BOMA newsletters

Silver Sponsor: $1,500
includes:
• Silver Sponsorship at 2009 TOBY Gala (includes 2 dinners at Gala dinner; listing in program book; signage and recognition at Gala); company name with www listed on monthly meeting flyers; signage on poster that will be displayed at monthly meetings; 1 'free' pass to any monthly meeting (not including golf outing or TOBY dinner); recognition in the Southern CT BOMA newsletters

Yes, I would like to be a 2009 Sponsor.
Enclosed is my check for $___________.
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Please fax to: 860-286-0787 or mail to: Southern CT BOMA, PO Box 30, Bloomfield, CT 06002
If you have any questions, please call the Executive Office at: 860-243-3977
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UPCOMING EVENTS

JANUARY 13, 2009

“Annual State of the Market Program”
Giovanni’s II, Post Road, Darien
11:30am-1:30pm

FEBRUARY 26, 2009

“Capital Improvements and Return on Investments”
Giovanni’s II, Post Road, Darien
11:30am-1:30pm

MARCH 2009

Trade Show

JUNE 9, 2009

Annual Golf Outing
Woodbridge Country Club
Woodbridge, CT

SEPTEMBER 2009

2nd Annual Fishing Tournament

OCTOBER 2009

TOBY Gala

PLEASE VISIT US AT WWW.SOCTBOMA.ORG

Thank you to The Ashforth Company for providing graphic design services in-kind.