Where do you go to build your commercial real estate network and industry knowledge? Building Owners and Managers Association, or BOMA! Currently in its 36th year, BOMA Southern Connecticut serves members that are building owners, managers, developers, leasing professionals, medical office building managers, corporate facility managers, asset managers, and the providers of the products and services needed to operate commercial properties. Collectively, BOMA International members own or manage more than nine billion square feet of office space, which represents more than 80 percent of the prime office space in North America! More than 80 percent of individual members have annual operating budgets exceeding \$1 million, while more than 75 percent of individual members are responsible for multiple buildings.

The value of a BOMA membership is that it provides:

- A strategic professional and business partner network where relationships are built;
- A place to continuously learn and improve from the best practices and experiences of colleagues;
- The source for the latest news and insights into trends impacting commercial real estate in Connecticut and nationwide.

When I walked into my first meeting as a "BOMA newbie" over ten years ago, I was immediately struck by the way I was welcomed into the fold, in a room full of people who were fully engaged in the commercial real estate industry, and knew that I would be learning a lot from them.

This year's educational programs, building tours, and socials have given our members many opportunities to expand their networks and industry knowledge, and the coming year will provide many new programs and events. Save the date now for a BOMA Southern Connecticut must-attend program, our **State of the Market** luncheon to be held on Thursday, January 30th, at The Waters Edge at Giovanni's in Darien. This annual kickoff meeting features a panel of recognized real estate professionals who discuss and debate on current market trends and what we might expect to see in the coming year. This informative session will be interactive with attendee questions and comments.

Be sure to check out the BOMA Southern Connecticut website for the calendar of events at: http://www.soctboma.org/. And follow us on social media!









As the year comes to a close, as does my term as President, I wish to express the great privilege it has been to serve the BOMA Southern Connecticut membership for the past two years. Many thanks to the Board and Committee members that served with me, many of whom will continue to lend their talents and energy to the association, and to Jeannie St. Onge and Audrey Angelo for all that they contribute to our group.

Warmest wishes for a joyful holiday season.

Sincerely,

Maureen J. Dobbins
President of BOMA Southern Connecticut